Edmonton Composite Assessment Review Board

Citation: CVG v The City of Edmonton, 2013 ECARB 01880

Assessment Roll Number: 10007145
Municipal Address: 9915 B ellamy Hill NW
Assessment Year: 2013
Assessment Type: Annual New

Between:

CVG

Complainant

and

The City of Edmonton, Assessment and Taxation Branch

Respondent

DECISION OF
Shannon Boyer, Presiding Officer
Jasbeer Singh, Board Member
Taras Luciw, Board Member

Procedural Matters

[1] Upon questioning by the Presiding Officer, the parties indicated they had no objection to the composition of the Board. In addition, the Board members indicated they had no bias on this file.

Preliminary Matters

[2] There were no preliminary issues before the Board.

Background

[3] The subject property is a six storey, 52 unit, apartment building located at 9915 Bellamy Hill, NW in market area 1B, in the Downtown neighbourhood. Built in 1962 on a lot measuring 1,458 square metres, the property has been assessed as being in average condition. The property was valued by the municipality based on the income approach using typical potential gross income (PGI), typical vacancy and typical gross income multiplier (GIM). The 2013 assessment of $4,813,500 (or $92,567 per suite) is under complaint.

Issue(s)

[4] The Board heard evidence and argument on the following issues:

a. Is the Gross Income Multiplier (GIM) used for the 2013 assessment of the subject property too high?

b. Is the 2013 assessment of $4,813,500 for the subject appropriate, fair and equitable?

Legislation

[5] The *Municipal Government Act*, RSA 2000, c M-26, reads:

> s 1(1)(n) "market value" means the amount that a property, as defined in section 284(1)(r), might be expected to realize if it is sold on the open market by a willing seller to a willing buyer;
>
> s 467(1) An assessment review board may, with respect to any matter referred to in section 460(5), make a change to an assessment roll or tax roll or decide that no change is required.
>
> s 467(3) An assessment review board must not alter any assessment that is fair and equitable, taking into consideration
>
> (a) the valuation and other standards set out in the regulations,
>
> (b) the procedures set out in the regulations, and
>
> (c) the assessments of similar property or businesses in the same municipality.

Position of the Complainant

[6] The Complainant filed this complaint on the basis that the subject property assessment was arrived at with a GIM of 9.58 which was in excess of the market, resulting in an excessive assessed value of $4,813,500. In support of this position, the Complainant presented a 23 page assessment complaint brief (Exhibit C-1) and a seven page decision by the Edmonton Composite Assessment Review Board (Exhibit C-2) that supported the Complainant's analysis and argument.

[7] Built in 1962, the subject property known as Bellamy Place, has 52 apartment suites.

[8] The Complainant's evidence (Exhibit C-1, page 2) included eight sales comparables, as detailed below, with their respective GIMs and adjusted GIMs. The subject property assessment is shown at the bottom of the table of the eight comparables.

	Address	Year Built	# of Suites	Network GIM	Adjusted GIM	SP/per Suite	Avg PGI Suite/mo	Adj SP /Suite
1	11350 - 104 Ave	2001	305	11.18	8.38	190,163	1,498	105,364
2	9520 - 103 Ave	1978	27	8.94	8.44	77,000	748	85,441
3	10512/22 - 93 Str	1978	23	8.54	8.04	71,846	730	81,688
4	10368 - 92 Str	1979	8	10.06	9.46	82,750	710	96,736
5	10715 - 104 Str	1978	24	8.61	8.11	82,108	828	82,306
6	10651 - 106 Str	1960	12	8.57	8.57	69,900	708	81,945
7	10650 - 103 Str	1967	23	8.53	8.53	85,500	866	81,946
8	10637 - 105 Str	1959	12	8.70	8.70	83,000	820	84,012
		Average			8.53		864	87,430
		Median			8.49		784	83,159

Sub	**10020 -103 Ave**	**1966**	**348**	**9.58**	**92,567**

[9] As seen in the table above, the GIM as reported by the Network, ranged from 8.53 to 11.18 and the adjusted GIM range is from 8.04 to 9.46 with an average of 8.53 and a median of 8.49. Based on this analysis, the Complainant considered a GIM of 8.50 was appropriate for the subject property.

[10] The Complainant also provided a third party market report from Cushman & Wakefield (Exhibit C-1, pages 20 to 23) wherein the average 2012 Gross Rent Multiplier (GRM) was 10.0. The four year average from 2009 to 2012 was also 10.0.

[11] The Complainant noted that the Respondent's assessment model took building type, age and market area into account when estimating the GIM. In this instance, the only variable was age, so, properties older than1973 had the same multiplier applied. The multiplier increased by 0.1 for each year for properties newer than 1973. In the Complainant's chart of comparables, five properties were newer than 1973 and therefore their GIM was adjusted downward resulting in the above adjusted GIM range.

[12] The Complainant's sales comparables ranged in size from eight suites to 305 suites and ranged in year built (age) from 1959 to 2001. Due to a lack of sales of high-rise apartments, only one of the sales comparables was a high-rise (five-storeys), while the other seven were low rise apartments. As well, due to a lack of sales comparables in the subject property's market area, the Complainant used sales from outside the Downtown market area, one located in market area 1C, the Oliver neighborhood, and four from market area 2, immediately north of downtown.

[13] The Complainant argued that the significant differences between the subject property and the comparables could be reconciled by applying a market driven adjustment ratio based on the differences in the income producing potential of the subject property and the comparables.

[14] The Complainant described the process of calculation of the adjustment ratios and the resulting adjusted sales price per suite as follows:

a. Adjustment ratio for each comparable was the ratio between the typical PGI of the subject property, as applied by the City; and the actual income reported by the Network, for each of the comparables.

b. This ratio, applied to the per suite sales price of the comparable, yielded an 'adjusted sales price per suite', that could be used for comparison to the subject property.

c. The Complainant stated that this adjustment in per suite sale price addressed all the significant variables between the subject property and each of the comparables.

[15] The unadjusted sales price per suite for the sales comparables, as reported on the Network sales sheets, ranged from $69,900 to $190,163. The corresponding adjusted sales price ranged from $81,688 to $105,364 with an average of $87,430 and a median of $83,159.

[16] The subject property's GIM was 9.58 and the assessment was $92,567 per suite, both well above the average and median noted above.

[17] The Complainant included a 2011 income statement for the subject property and noted that while the actual income was $504,584 (Exhibit C-1 pages 10 and 11), the Respondent based the assessment on an estimated PGI of $518,027. The Complainant found it reasonable to use the Respondent's estimate of typical income to value the subject property.

[18] The Complainant applied the GIM of 8.50 to the Respondent's estimate of effective PGI of $502,487, resulting in a value of $4,271,140 and rounded to $4,300,000. The Complainant requested that the 2013 assessment be reduced from $4,813,500 to $4,300,000.

[19] The Complainant referred to a board decision (Exhibit C-2) and noted that a previous board accepted the analysis applied by the Complainant.

Position of the Respondent

[20] In defending the current year assessment, the Respondent presented a 54 page assessment brief (Exhibit R-1) that included a Law & Legislation brief, a GIM brief (Exhibit R-2) and two previous board decisions that supported the Respondent's position and argument (Exhibits R-3 and R-4).

[21] The Respondent informed the Board that the Respondent followed an annual cycle to keep the multi-residential assessment in line with the evolving market conditions. During February – April each year, the city mailed market surveys to owners of residential properties requesting owner information, rent roll for the property and financial statements, including parking information for the previous calendar year.

[22] In response to approximately 1,700 requests mailed out for the current assessment year, the City received nearly 1,200 responses. The Respondent analyzed these survey results to determine the typical PGI, typical vacancy and typical GIM for each market area, for each type of property.

[23] The subject property is a high-rise building with 6 storeys and comprised 16 bachelor suites, 35 one-bedroom, and 1 two-bedroom suite (Exhibit R-1, page 20).

[24] The Respondent stated that the most significant attributes considered in valuation that are common to High-Rise properties include:

-Average Suite Size
-Balcony
-Building Type (low-rise or high-rise)
-Commercial Component
-Condition
-Effective Year Built
-Elevator
-Gross Building Area
- Laundry Facility
- Market Area (location)
- Parking
- River View Suites
- Stories
- Suite Mix
- Suite Total

[25] The most significant Gross Income Multiplier (GIM) model variables were identified as:

-Building Type
-Effective Year Built
-Market Area (location)

[26] The Respondent stated that the subject assessment and similar assessments were prepared using the income approach that was based on typical PGI, typical vacancy and typical GIM (Exhibit R-1, page 6). The Respondent further stated the typical PGI used to arrive at the 2013 assessment value was not in question but the gross income multiplier (GIM) applied to it was the only issue before the Board.

[27] The Respondent presented a chart of five sales comparables that supported the GIM value of 9.58 used for the subject assessment (Exhibit R-1, page 23).

	Address	Year Built	# of Suites	Suite Size (sq m)	Sale GIM	Sale Date	Adjusted Sale Pr	TASP /Suite
1	9203 Jasper Ave	1979	16	82	10.18	Apr-12	1,697,000	106,063
2	10368 - 92 Str	1983	8	84	8.72	Dec-11	662,000	82,750
3	9520 - 103 Ave	1983	27	69	8.69	Aug-10	2,180,975	80,777
4	9737 - 105 Str	1977	8	86	10.53	Sep-09	757,584	94,698
5	11230 - 104 Ave	2002	306	103	14.34	Jun-10	61,027,600	199,437
		Average			10.49			
		Median			10.18			
Sub	**10020 -103 Ave**	**1966**	**348**	**66**	**9.58**			**92,567**

[28] The Respondent further stated that:

a. Four of the sales comparables were from the same market area (location) as the subject with a high-rise being from the adjoining market area.

b. Other than one sale in respect of a five-storey apartment complex, all others were 'low-rise' apartment building sales as there had been no other high-rise property sales in the area.

c. These sales comparables were newer in age to the subject property.

d. Three of the Respondent's sales comparables #2, #3 and #5 were also included in the Complainant's chart as sales comparables #4, #2 and #1, respectively (Exhibit C-1, pages 2, 12, 13 and 15).

[29] The Respondent pointed out that the GIM values indicated on the Respondent's and the Complainant's sales comparables charts, even in respect of the same sales were different because:

a. The Respondent relied on the time adjusted sales price for each of the sales comparables and the typical potential gross income (PGI) applicable for the assessment year.

b. The Complainant's sales information was obtained from third party (Network) reports that:

i. used actual gross income;

ii. did not identify the year for which the income was shown;

iii. did not apply necessary time adjustment to the sale price; and

iv. did not reflect the changes to the incomes from the time of the sale or the reference point chosen for the third party report.

[30] In addition, the Respondent pointed out that the Complainant's comparables' information did not show any adjustments for the type of the building, suite sizes, suite mix, suites with river view and the type of construction i.e. wood frame versus concrete high-rise tower.

[31] The Respondent stated that the legislated approach to assessments was based on the use of typical incomes and time adjusted sale prices, in a consistent manner while the Complainant had used third party information that should not be relied upon. The Respondent illustrated the point with an example of a recent sale. The income figures, the vacancy allowance and the GIM values reported by two third-party agencies varied significantly and hence, could not be relied upon (Exhibit R-2, pages 6-7). The Respondent argued that assessment methodology used provided consistent, equitable and reliable outcomes.

[32] The Respondent also identified the Complainant's comparable sale #3 as being a non-arms length sale as one director was common to the Vendor and the Purchaser. It is unknown what effect this may have had on the terms of the sale.

[33] The Respondent provided a table of 22 high-rise equity comparables that showed support for the subject assessment of $92,567 per suite (Exhibit R-1, page 30).

[34] Citing previous Board decisions on the issue (Exhibits R-3 and R-4) the Respondent argued that in both instances, the Boards supported the Respondent's approach of relying on typical income factors applied in a consistent manner; as opposed to the Complainant's process of calculating the GIM values using arguable adjustments to third-party information from unknown sources.

[35] The Respondent concluded by stating that the Complainant's sales were not verified, were not reliable, it wasn't clear as to which year's income was reported and whether or not the parking and laundry income were included. The Complainant's adjustment ratios were not supported by any text books or guidelines. The Cushman Wakefield GIM report covered various types of property from all areas of the city and could not be applied to the subject assessment without clearly knowing and understanding the supporting information leading to the reported conclusions. The Respondent requested the Board to confirm the 2013 assessment of $4,813,500.

Decision

[36] The decision of the Board is to confirm the 2013 assessment of $4,813,500.

Reasons for the Decision

[37] The Board is convinced by the Respondent's detailed explanation of the problems and inconsistencies that can arise from the use of unverifiable third-party reports, as such reports tend to be all inclusive and do not identify the sources of input or the methodology used to arrive at the conclusions.

[38] The Board notes the third-party documents presented for its consideration. Although third party documents can be used to test an assessment or support a detailed analysis, they should not be used to establish an assessment. The MGB in a decision (MGB 018/10) said:

> *"Third party publications are problematic evidence for many reasons. In particular, the market data used to construct the reports was not in evidence, without which the MGB cannot determine the reliability or applicability of these reports to the subject property."*

[39] The Board finds the Cushman Wakefield Report in support of the Complainant's desired GIM value of 8.50 to be of little assistance, as it included sales of different types of property from all areas of the city and was not specific to a neighbourhood or to a type of property similar to the subject in significant attributes.

[40] The Board understands the Complainant's innovative approach used to determine adjusted sales prices in respect of the direct sales comparables. However, in the absence of any evidence of its acceptance and use in industry or for mass appraisal by a municipality, the Board places little weight on this methodology.

[41] The Board finds that the Complainant's analysis of the eight direct sales comparables exposed several areas of concern:

a. The Complainant acknowledged that the rents had increased in the past 3 years but this was not reflected in the income figures used by the Complainant.

b. The adjustment ratio was derived by using the 'typical' income used by the Respondent for its 2013 assessment valuation and the unadjusted income shown on the Network reports.

c. The Board is unable to see the appropriateness of using two income figures from different sources to determine an adjustment factor to address all differences like age, location, building type, levels of amenities, type of construction, building and suite sizes and configurations and income elements like parking and laundry, between the subject property and the sales comparables.

d. The Board finds inconsistency in the Complainant's chart that showed an eight suite 1979 property with an adjusted GIM of 9.46 and a modern, 2001 built 305 unit apartment complex with an adjusted GIM of 8.38.

[42] The Board is satisfied with the Respondent's equity evidence that showed that the GIM value of 9.58 is fair and equitable.

[43] Jurisprudence has established that the burden of proof of demonstrating an assessment is incorrect rests with the Complainant. The Board finds that the Complainant's evidence, testimony and argument did not provide sufficient and compelling reasons for the Board to reduce the assessment. Accordingly, the Board finds the subject 2013 assessment of $4,813,500 is appropriate, fair and equitable.

Dissenting Opinion

[44] There was no dissenting opinion.

Heard on November 21, 2013.

Dated this 10th day of December, 2013, at the City of Edmonton, Alberta.

Shannon Boyer, Presiding Officer

Appearances:

Tom Janzen
for the Complainant

Amy Murphy
for the Respondent

This decision may be appealed to the Court of Queen's Bench on a question of law or jurisdiction, pursuant to Section 470(1) of the Municipal Government Act, RSA 2000, c M-26.